



Street / Sanitation / Recycling
705 South River Road
West Lafayette, IN 47906
Phone: (765) 775-5242

January 19, 2016

TO: Mayor Dennis and Board of Works Members
FROM: Doug Payne, Street Commissioner
RE: Extend 2013 Fuel Contract

On March 5, 2013, the City accepted a bid for the City's fuel supply from Ceres Solutions, LLP. Item #15 in the bid specifications provided the option to extend the contract with approval from the Board of Works.

Attached, you will find a letter from Ceres Solutions, LLP offering to extend our contract at \$0.170 above the rack rate pricing. This amount remains less than the competitors' rate in 2013 as illustrated below. We are requesting that the Board of Works accept the offer to extend our contract.

2013 Cost Above Rack Rate

Ceres Solutions	\$0.0165	\$0.0185 for premium w/winter pack
Newton Oil	\$0.20	
Co-Alliance	\$0.29	

Your approval would be greatly appreciated.



January 19, 2016

Board of Public Works and Safety of the City of West Lafayette
705 S. River Road
West Lafayette, IN 47906

To: Board of Public Works and Safety of the City of West Lafayette

Ceres Solutions is willing to continue with the bid pricing used for gasoline and diesel fuel for 2016 at the same bid price we used last year. This is also the same pricing we have for Tippecanoe County. Rack pricing, plus \$0.170 margin, plus applicable taxes. If you have any questions please give me a call at the Crawfordsville office 800-878-0952 or my cell phone 219-869-0375.

Sincerely,

A handwritten signature in blue ink, appearing to read "Howard Jones", is written over a faint, circular blue stamp.

Howard Jones

Vice President, Energy

Ceres Solutions

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